

**QUESTIONS & ANSWERS #1 - JANUARY 25, 2008**

**SOLICITATION NO. ACAD014-09**

**CARRIAGE TOURS, HORSE BOARDING, DAY USE FACILITIES AND  
SERVICES FOR VISITING EQUESTRIANS  
WITHIN  
ACADIA NATIONAL PARK  
BAR HARBOR, MAINE**

1. Question: A request was made for a copy of the existing contract.

Answer: It is available as Appendix D of the Prospectus.

2. Question: How does the operator clean the carriage roads of manure and other waste?  
Are vehicles of some nature allowed on the trail?

Answer: The current operator uses a small vehicle cart which is allowed on the carriage roads. Vehicles (and horses) are not allowed on park trails.

3. Question: Is there presently a reservation system in existence year-round, and if not, during what periods of time is the reservation system operable?

Answer: The current reservation system operates from January 1 through Columbus Day weekend.

4. Question: In applying to various insurance companies for a quote on liability coverage, a question has been posed to me about the loss history of the present operator. If possible, could you indicate to me what their loss history is so that I may pass that on to the insurance companies?

Answer: The Park has no knowledge of any losses or that anything has been paid or not. We refer you to Mr. Edward Winterberg, the current concessioner at the address provided in the prospectus, who may or may not answer your question.

5. Question: What has been the cost to the operator of the utilities over recent years?

Answer: The park bills the Concessioner for annual trash pick up. That bill has averaged approximately \$1,700 for the past five years. All other utilities are paid directly by the Concessioner to the individual provider.

6. Question: What has been the annual cost of the other maintenance work over the most recent years?

Answer: These costs are considered confidential business information and are not releasable.